

New research highlights risks and opportunities!

rentalresult
RENTAL, SALES & SERVICE SOFTWARE

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Research carried out by Result Group has established some of the main reasons rental companies are often reluctant to move forward to new systems, which can deliver better controls and increase productivity.

Many companies believe moving from old technology could generate real business risks resulting in massive cost over-runs and loss of management focus on their core business.

The research also highlighted that, as an added complication, because of the problems of the last 12 months, rental companies are very reluctant to allocate capital expenditure and resources on a new system that could take years to implement.

It's also clear that many companies, who previously purchased their equipment, will prefer to rent rather than own over the next few years, to free up capital for more profitable investments and this fundamental shift from owning to renting will generate new growth.

At Result we know it's your business model that matters, not the software. Our people will listen, learn, adapt and try to deliver a flexible comprehensive solution to every client.

This new "Open Options" approach is based on working in partnership with our clients to establish the most comprehensive, simple to use, easiest to implement, economical systems package to suit their future plans. Together we can minimize the risks before we move forward.

Visit our new website @ www.rentalresult.com and register for our e-brochure -

Can you take full advantage of new opportunities ... yes you can!

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About Result Group

Result Group partner many of the world's most successful rental and asset management companies, with worldwide clients including Volvo Rents, CAT and Bechtel.

Our *rentalresult* enterprise java based software provides our customers with the data and controls they want to manage their business profitably from procurement to disposal of an asset, with full life cycle management for rental, sales and service.

With 15 years trading and installations today in 27 countries, our passion is to build great business relationships with our customers.